

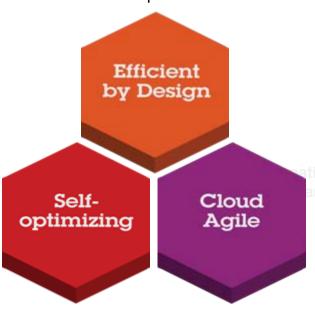
IBM Smarter Storage – new capabilities and vision: June cross-IBM announcements and statements of direction

Efficient by Design

- Real-time Compression integrated into Storwize V7000, SVC
- TPC improved GUI, enhanced reporting, tiering optimization, cloud support
- SONAS TPC support
- TPC now supports XIV/Storwize V7000 GUI
- ProtecTIER file protocol support
- Storwize V7000U real-time compression for file workloads (SoD)

Self-optimizing

- DS8000 Easy Tier extended to server based storage (SoD)
- DS8000 new high-density flash storage option (SoD)
- DS8000 Easy Tier support for application API (SoD)
- IBM SmartCloud Virtual Storage Center will introduce analytics-based storage tier recommendations and automation to migrate data to the right tier (SoD)



Cloud Agile

- SONAS and Storwize V7000 file storage virtualization (SoD)
- SONAS and Storwize V7000 ACE enables global file collaboration with multi-writer support (SoD)
- SONAS and Storwize V7000 Unified, cloud storage self-service service portal (SoD)
- Storwize V7000 support for Active Cloud Engine (SoD)
- XIV clustering (SoD)
- XIV Gen3 GTS Implementation Services



Overview of new/enhanced products and services

Storwize V7000

•Increase system capacity up to 5x with IBM Real-time Compression

SAN Volume Controller V6.4

•Increase system capacity up to 5x with IBM Real-time Compression

IBM Tivoli Storage Productivity Center v5.1

•Offers an integrated, web-based user interface; includes Cognos-based reporting, analytics, and storage tiering optimization - offering visibility and optimization capabilities to storage management.

IBM System Storage DS3500 Express

•Storage Efficiency features that include 50% more snapshots to help reduce backup times, and VAAI support to enhance storage management for VMware environments

IBM System Storage DCS3700

•Storage Efficiency features that include 50% more snapshots to help reduce backup times, and VAAI support to enhance storage management for VMware environments

SONAS R.1.3.2

New enhancements enable more flexibility and provide management under TPC

Overview of new/enhanced products and services

IBM System Storage TS76xx ProtecTIER® - (includes 7620, 7650 & 7650G)

•Key enhancements include FSI-CIFS support for broader connectivity in NAS environments, up to 25% increased performance for the Gateway and double the capacity for the SMB appliance

Real-time Compression v3.9

 Increases usable primary storage capacity by up to 5 times, with no performance degradation now includes new capacity planning tool

IBM LTFS Storage Manager Software V1

Provides storage lifecycle management of multimedia files using IBM's Linear Tape File System;
 reduces video archive software licensing costs while slashing video tape cartridge costs up to 98%

IBM Tape System Library Manager Software v1

•Expands and simplifies the use of IBM TS3500 tape libraries by providing a consolidated view of multiple libraries capable of storing up to 2.7 Exabytes and reducing tape pathing maintenance and definitions up to 50%

IBM System Storage DS8000®

•New 33% larger SSD option, along with self-encrypting SSD and nearline drive options to support Easy Tier for fully-encrypted systems

XIV Gen3 and N series 3220 / 3240 Services

•IBM Implementation Services enables clients to tap into a global pool of highly skilled storage specialists who can help plan, implement, configure and test their Storage System.



IBM Smarter Storage: Full text of Statement of Direction – 1 of 2

Product	Statement			
Easy Tier on DS8000	IBM intends to deliver Advanced Easy Tier capabilities on selected IBM storage systems, including the IBM System Storage DS8000, designed to leverage direct-attached solid-state storage on selected AIX and Linux servers. Easy Tier will manage the solid-state storage as a large and low latency cache for the "hottest" data, while preserving advanced disk system functions, such as RAID protection and remote mirroring. An application-aware storage application programming interface (API) to help deploy storage more efficiently by enabling applications and middleware to direct more optimal placement of data by communicating important information about current workload activity and application requirements.			
DS8000	IBM intends to deliver			
	A new high-density flash storage module for selected IBM disk systems, including the IBM System Storage DS8000. The new module will help increase performance dynamically for workloads across the disk system by packaging high-density solid-state drives (SSDs) in a very cost effective way.			
Storwize V7000 Unified	IBM intends to enable Real-time Compression for block and file workloads on Storwize V7000 Unified systems. This enhancement is designed to help clients experience the same high-performance compression for active primary block and file workloads on Stowize V7000 Unified that is being announced for block workloads on Storwize V7000. IBM Storwize V7000 Real-time Compression is designed to deliver enhanced storage efficiency with potential benefits including lower storage acquisition cost (because of the ability to purchase less hardware), reduced storage growth, and lower rack space, power, and cooling requirements.			
SONAS, Storwize	IBM intends to extend IBM Active Cloud Engine capabilities to:			
V7000 Unified	Allow files on selected NAS devices to be virtualized by SONAS and Storwize V7000 Unified . Virtualization capabilities provide access across a unified global namespace, while facilitating transparent file migrations in parallel with normal operations. This capability provides customer investment protection as clients continue to leverage their existing NAS assets while exploiting the capabilities of IBM Active Cloud Engine.			
	Enable file collaboration globally via IBM Active Cloud Engine. This capability will help enhance productivity where users at geographically dispersed locations can both share and modify the same file.			
SONAS, Storwize V7000 Unified	IBM intends to extend NAS data retention enhancements for IBM Storwize V7000 Unified and IBM SONAS to provide file " immutability " to help support file integrity from the time the file is designated as immutable through its lifecycle. Immutability is intended to secure files from inadvertent or malicious change or deletion.			
SONAS, Storwize V7000 Unified	IBM intends to deliver Cloud features to SONAS and Storwize V7000 Unified to support: Web Storage Services, a standards based object store and API that implements the Cloud Data Management Interface (CDMI) standard from SNIA to support the implementation of storage Cloud services. Self-service portal designed to speed storage provisioning, monitoring and reporting.			



IBM Smarter Storage: Full text of Statement of Direction – 2 of 2

Product	Statement			
XIV	IBM intends to support increased scalability of capacity, performance, and host bandwidth by clustering IBM XIV Gen3 sy together and providing the capability to migrate volumes across the cluster without disrupting applications. Management cluster will remain simple with consolidated views and shared configurations across the systems. These capabilities are into help clients address the scalability and management requirements for effective cloud computing .			
TPC, TSM	IBM SmartCloud Virtual Storage Center: IBM intends to release a new storage software offering that combines storage virtualization, storage resource management, and application aware snapshots. IBM also intends to provide enhancements to these capabilities that will can generate recommendations, and enable automated movement and placement of data across storage systems based on policy and intelligent algorithms to better optimize for price, performance, and access needs across the storage environment.			
	IBM intends to adapt its advanced administration GUI to IBM Tivoli Storage Manager and related products, dramatically simplifying administration. This breakthrough intuitive GUI approach is already being used across the IBM storage portfolio of software and systems: Tivoli Storage Productivity Center, IBM System Storage SAN Volume Controller, IBM XIV Storage System, IBM Storwize V7000 Unified, IBM Scale Out Network Attached Storage (SONAS), and IBM System Storage DS8000. This single management interface approach will can drive consistency across unified recovery, enterprise storage administration, and individual storage systems.			
Power – SSD Ultra Drawer	IBM plans to expand the integration of IBM Power Systems with the #5888 EXP30 Ultra SSD I/O Drawer and with selected IBM storage solutions such as the IBM Storage System DS8800. With this planned advanced integration configuration, the Ultra Drawer would provide an extremely low latency cache for the IBM SAN , improving overall I/O performance while maintaining the SAN's advance capabilities such as FlashCopy and Metro/Global Mirroring and supporting Power Systems Live Partition Mobility capability.			

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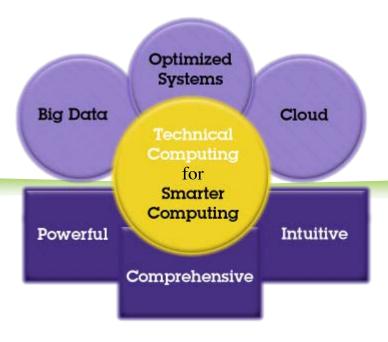




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