

Market Share of All-Flash Systems (External)

Germany – First Quarter of 2018 (CY18Q1)



Germany - NetApp Performance AFA				
Ranking	Vendor	Revenue (\$M)	2018Q1 Share	YoY Growth
#1	NetApp	\$66.7	48.2%	46.4%

#1

NetApp is No. #1 in 15 quarters in a row with 48.2% quarterly revenue share in Germany AFA market, ahead of Dell Inc, Hewlett Packard Enterprise & IBM.

30.0%

NetApp has a 30.0% higher market share than its closest competitor with a 48.2% market share in 2018Q1.

0.3%

NetApp market share grew by 0.3% from 47.9% in 2017Q1 to 48.2% in 2018Q1.

0.9%

NetApp grew at 0.9% faster than the market pace with 46.4% YoY in 2018Q1 compared to 45.5% of over all Germany market.